

**Everyone
Starts
Here!**

**Classes
Facials**
50% Discount

**Reorders &
On-line Orders**
50% Discount

Dovetail
15%

**Personal
Recruits**
1 - 4....4%
5+....9%
5+ \$600 order = 13%
+ bonus for 4th +
recruit

**Consultant
Car Program**
Team and Personal
\$20,000 wholesale
in 1 - 4 months &
14 + active personal
Recruits
**Chevy Malibu OR
\$375 CASH**

National Sales Director

9% on First Line Directors
4% on Second Line Directors
2% on Third Line Directors
2% on Top 10 Fourth Line & beyond



Senior Director Commission

4 - 6% of Offspring Unit Production
\$500 Bonus Opportunity



Wellness Award Bonus

\$750 - \$1,800

Director Life Insurance

\$25,000 - \$300,000



**Director
Pink Cadillac
Car Program**
CTS or DTS
OR \$900 CASH

2 Consecutive
Quarters
Total Unit
Production
\$96,000 wholesale

**Director
Premier Club
Car Program**
**Chevy Equinox
Toyota Camry**
OR \$500 CASH

2 Consecutive
Quarters
Total Unit
Production
\$54,000 wholesale

Director Bonuses
Personal Recruiting
\$100 for EVERY Qualified*
Unit Development

\$300 for 3 - 4 Qualified* (monthly)
\$500 for 5+ Qualified* (monthly)
(Qualified = minimum \$600 initial order)

Star Consultant

\$300 for 5 - 9 Stars (quarterly)
\$400 for 10 - 14 Stars (quarterly)
\$500 for 15 + Stars (quarterly)

**Director Monthly
Unit Wholesale
Production Bonus**

<u>Production</u>	<u>Bonus</u>
\$5,000 wholesale.....	\$500
\$6,000 wholesale.....	\$600
\$7,000 wholesale.....	\$700
\$100 for every \$1,000 wholesale	
UNLIMITED	

**YOUR
FUTURE IN
MARY KAY**



**Director Unit
Commission**

9%... \$0 - \$3,999
13%.... \$4,000 +

New Director Bonus Program

\$1,000.... On the Move (first 3 months)
\$1,000.... Fabulous 50's (first 6 months)
\$1,000.... Honor Society (first 12 months)