## Product Knowledge Worksheet TimeWise and Other Skin Care Supplements

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Indulge Soothing Eye Mask	Mary Kay	<ul> <li>Mask or leave on product</li> <li>Provides short term, immediate moisturization.</li> <li>Botanicals (green tea and cucumber) help to calm, cool and refresh a tired-looking appearance.</li> <li>As a leave on product, clinical tests show increase of skin moisturization up to 130%.</li> </ul>	<ul> <li>After facial moisturizers</li> <li>Before Firming or Age- Fighting Eye Cream</li> <li>Before Eye Primer</li> </ul>	\$15.00
Firming Eye Cream	Emogaise  Series app  Series app  Series app  Series applements  Den to apple  Series applements  Series app	<ul> <li>It provides you with a broader range of the antiaging benefits than just firming lines and wrinkles around the eye.</li> <li>It delivers firming, brightening and intense moisturization benefits.</li> <li>It counteracts environmental damage and free radicals.</li> <li>The combined power of a collagen-enhancing peptide duo works to build/restore the supporting structure to revitalize cells for firmer skin.</li> </ul>	<ul> <li>After facial moisturizers</li> <li>After Indulge Soothing Eye Mask</li> <li>Before Eye Primer</li> </ul>	\$30.00
Age-Fighting Eye Cream	MARY KAY To remain the state of	<ul> <li>Delivers strongly on every claim: Minimizes the appearance of fine lines and wrinkles and improves skin's softness and smoothness.</li> <li>Formulated to strengthen skin with collagenenhancing peptides.</li> <li>Light-diffusing ingredients to brighten the skin under the eyes.</li> <li>Natural, vegetablederived skin conditioners that bind water to the skin to hydrate and plump, making the skin look and feel softer, smoother, more moisturized.</li> </ul>	<ul> <li>After facial moisturizers</li> <li>After Indulge Soothing         Eye Mask</li> <li>Before Eye Primer</li> </ul>	\$26.00

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Oil-Free Eye Makeup Remover	MARY KAY	<ul> <li>Top phase removes waterproof eye makeup.</li> <li>Bottom phase removes non-waterproof eye makeup.</li> <li>Safe for contact lens wearers and sensitive skin.</li> <li>Gently removes all types of eye makeup including waterproof.</li> <li>Does not leave skin feeling greasy.</li> <li>Shake well for product to be most effective.</li> </ul>	<ul> <li>First product to use at night, before bed</li> <li>Before cleanser</li> </ul>	\$15.00
Satin Lips Lip Mask	MARY KAY  TOTAL TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL TOTAL  TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOTAL TOTAL  TOT	<ul> <li>Contains miniature beads to gently yet effectively exfoliate dead surface skin cells that cause lips to appear dull and lifeless.</li> <li>Can be used 1-2 times weekly, or when needed.</li> </ul>	<ul> <li>After facial moisturizers</li> <li>Before Lip Balm</li> <li>Before Lip Primer</li> </ul>	\$9.50 or \$18.00 for Satin Lips Set
Satin Lips Lip Balm	MARY KAY  Statings  Train  Statings  Statings  Train  Trai	<ul> <li>Clinical results show that a single application of Lip Balm moisturizes the lips for at least six hours.</li> <li>Contains a special complex of ingredients, including vitamin A and E derivatives and Ceramide 2, to help moisturize dry and rough lips.</li> </ul>	<ul> <li>After facial moisturizers</li> <li>After Lip Mask</li> <li>Before Lip Primer</li> </ul>	\$9.50 or \$18.00 for Satin Lips Set
Age-Fighting Lip Primer	WARY KAY KAY	<ul> <li>A lip product with multiple benefits including age-fighting ingredients that fill in the lines around the lip area, priming the lips for improved lipstick and lip gloss wear and the prevention of feathering and bleeding.</li> <li>Packaged in a convenient stick for easy application throughout the day.</li> </ul>	<ul> <li>After Satin Lips Mask</li> <li>After Satin Lips Balm</li> <li>After foundation</li> <li>Before lipstick</li> </ul>	\$22.00

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Day Solution with SPF 25 and Night Solution	Day Solution  Recipion A Province of the Control of	Day Solution with SPF     25: Think of it as a veil of defense. This innovative product helps prevent lines and discoloration before they occur by blocking damaging UVA/UVB rays. A calming peptide helps relax expression lines. The Skin Cancer Foundation recommends this product as a safe and effective UV sunscreen.      Night Solution: A unique delivery system of encapsulated vitamins and antioxidants combined with collagenenhancing peptides help fade away deep lines and wrinkles. Vitamin-rich Nutribeads® microcapsules burst as you dispense the serum to deliver fresh, highly effective antioxidants	<ul> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>After acne treatment products</li> <li>Before sunblocks</li> <li>Before facial moisturizers</li> </ul>	\$60.00 Set or  Day Solution: \$30  Night Solution \$30  (If purchased with TimeWise Basic Skin Care, only \$50— Savings of \$10.)
Micro - dermabrasion	MARY KAY  MARY KAY  TOTAL  TOT	Immediately fights fines lines and wrinkles, refines pores and achieves beautifully smooth skin with two-step process.  Refine: an advanced exfoliator that immediately energizes the skin to reveal a more radiant, healthy-looking surface. This creamy white lotion with exfoliating crystals feeds and nourishes the skin from below through increased microcirculation.  Replenish: is immediately absorbed into the skin to instantly smooth and soften Feeds and nourishes the skin from above with an exclusive Mary Kay® triple tea complex.	<ul> <li>After cleanser</li> <li>Before Day/Night Solutions</li> <li>Before acne treatment products</li> <li>Before sunblocks</li> <li>Before facial moisturizers</li> </ul>	\$55.00 Set Or Refine: \$30 Replenish: \$25

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Even Complexion Essence	Prosite  WARY WAY  Prosite  Was and  Wa	<ul> <li>Patent pending Lucentrex is clinically show to restore skin's natural even tone by helping reduce visible dark spots and reverse skin discoloration, as in age spots, freckles or similar variations in skin tone.</li> <li>84% of panelist experience more even skin tone in 12 week clinical study</li> <li>It works for all skin tones — from ivory to beige to bronze.</li> <li>To help prevent further damage, it's essential to use an SPF product, such as TimeWise® Day Solution Sunscreen SPF 25* in addition to TimeWise® Even Complexion Essence.</li> </ul>	<ul> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>After acne treatment products</li> <li>Before sunblocks</li> <li>Before Day/Night Solution</li> <li>Before facial moisturizers</li> </ul>	\$35.00
Intense Moisturizing Cream	MARY KAY	<ul> <li>Rich, luxurious cream.</li> <li>For dry skin.</li> <li>Helps replenish skin's optimal moisture levels.</li> <li>Leaves skin looking immediately more radiant and feeling unbelievably soft and smooth.</li> <li>Leaves the skin feeling hydrated for up to 10 hours.</li> </ul>	<ul> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>After acne treatment products</li> <li>After sunblocks</li> <li>After facial TimeWise moisturizers</li> <li>Before foundation</li> </ul>	\$30.00
Oil-Free Hydrating Gel	MARY KAY	<ul> <li>Normal to oily skin.</li> <li>Non-greasy, lightweight gel.</li> <li>Absorbs quickly, leaving skin cool and refreshed.</li> <li>Oil-free gel transforms your skin by restoring moisture balance</li> <li>Hydrates skin for up to 10 hours.</li> </ul>	<ul> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>After acne treatment products</li> <li>After sunblocks</li> <li>After facial TimeWise moisturizers</li> <li>Before foundation</li> </ul>	\$30.00

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Targeted- Action Eye Revitalizer	The final section of the section of	Power-packed serum contains an exclusive blend of ingredients specifically formulated to address the multiple causes of dark circles and under-eye puffiness.     Eyes that look rested. Refreshed. Revitalized.     After just two weeks, 7 out of 10 women said their dark circles and undereye puffiness were less noticeable.	It should be applied in the morning and evening after moisturizer and before any other eye products.	\$35.00
Extra Emollient Night Cream	MARY KAY White the second with the second se	<ul> <li>Very dry skin</li> <li>Fragrant, translucent moisturizing cream.</li> <li>Helps maintain the natural moisture of the face and allows increased hydration in dry areas.</li> <li>Excellent for dry patches, especially on hands, elbows and feet.</li> </ul>	<ul> <li>Only use in the evening</li> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>After acne treatment products</li> <li>After sunblocks</li> <li>After facial TimeWise moisturizers</li> </ul>	\$13.00
Targeted- Action Line Reducer	WARY KAY  Topical Paper  Topical Pap	<ul> <li>See results in just 10 minutes.</li> <li>Significant improvement in the appearance of lines and wrinkles on the forehead and around the eyes.</li> <li>Improvement was also seen in these other wrinkle-prone and often hard-to-treat areas: between the brows, from the nose to the corner of the mouth (sometimes called laugh lines), and between the mouth and chin (sometimes called marionette lines).</li> <li>Gliadin, (Patent pending) a rich source of amino acids, invisibly "fills in" lines and wrinkles, firming and tightening skin without inhibiting facial expression.</li> </ul>	<ul> <li>After facial moisturizers</li> <li>After Indulge Soothing         Eye Mask</li> <li>Immediately after Firming or Age-Fighting Eye         Cream</li> <li>Before Eye Primer</li> </ul>	\$40.00

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Facial Highlighting Pen	AAAS AAS AAS AAS AAS AAS AAS AAS AAS AA	<ul> <li>Contains special light-reflecting pigments that optically "lift" the shadowy areas of your face.</li> <li>Instantly your skin looks brighter, your tone more even and your face more radiant.</li> <li>This easy-to-use, supersheer formula can be reapplied throughout the day to keep you looking refreshed and natural.</li> <li>Will not settle into fine lines.</li> <li>Available in four shades, for all skin tones</li> </ul>	<ul> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>After acne treatment products</li> <li>After sunblocks</li> <li>After facial moisturizers</li> <li>After foundation</li> </ul>	\$18.00
Signature Eye Primer	MARY MAY management of the second state of the	<ul> <li>Suitable for sensitive eye area skin and for contact lens wearers.</li> <li>Fragrance-free.</li> <li>Extends the wear of eye color and prevents eye color from creasing or smudging.</li> <li>Waterproof</li> </ul>	<ul> <li>After Indulge Soothing Eye Mask</li> <li>After Firming or Age- Fighting Eye Cream</li> <li>After concealer</li> <li>After foundation</li> </ul>	\$12.00
Oil Mattifier	MARY KAY	<ul> <li>For oily skin.</li> <li>Oil-free.</li> <li>Addresses the oily skin needs for both men and women.</li> <li>Controls shine for at least eight hours.</li> </ul>	<ul> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>After acne treatment products</li> <li>After sunblocks</li> <li>After facial moisturizers</li> <li>Before foundation</li> </ul>	\$15.00
Acne Treatment Gel	MARY KAY  ** remained at the man promite of the self (28)  3 to self (28)	<ul> <li>Active ingredient: 5%         Benzoyl Peroxide.</li> <li>Acne medication. Clinically proven to dry and clear acne blemishes and allow the skin to heal.</li> <li>Water based gel</li> <li>Penetrates pores to eliminate most blackheads and pimples, and helps prevent new blackheads and pimples from forming.</li> </ul>	<ul> <li>After cleanser</li> <li>After Microdermabrasion Refine and Replenish</li> <li>Before Day/Night Solutions</li> <li>Before sunblocks</li> <li>Before facial moisturizers</li> </ul>	\$7.00

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Replenishing Serum +C	Week 1 Week 2 Week 3 Week 4	Suitable for Sensitive Skin     Clinically tested for skin irritancy and allergy     Fragrance-free     Oil-free     Non-comedogenic     Dermatologist-tested     This precious, antioxidant-rich serum is formulated with ingredients that enhance the production of new collagen and help keep existing collagen from breaking down.     It also contains ingredients known to support elastin, a protein that gives skin its elasticity or "spring."	Apply after cleansing, exfoliating and freshening and before Even Complexion Essence, Day Solution Sunscreen SPF 25, Night Solution and/or moisturizer.	\$55.00 Set
Even Complexion Mask	MARY  Servated  Servated	Suitable for Sensitive Skin     Clinically tested for skin irritancy and allergy     Fragrance-free     Oil-free     Non-comedogenic     TimeWise® Even Complexion Mask is formulated with the patentpending MelaCEP™     Brightening Complex to deliver added brightening benefits to an overall pampering experience.     This gentle formula leaves skin feeling soft and moisturized, and is infused with botanicals and other ingredients that deliver instant brightening benefits so that skin looks immediately more radiant	After cleansing the skin, apply an even, medium layer of mask to the skin using the fingertips. Allow mask to remain on the skin for 10-15 minutes for optimal results. The high level of humectants prevents the mask from drying completely. Rinse or remove with a warm, wet cloth. Use 2-3 times per week.  Use after Oil-Free Eye Makeup Remover, Cleanse, TimeWise® Even Complexion Mask or TimeWise® Microdermabrasion (Steps 1 & 2)**	\$20.00
Oil-Absorbing Beauty Blotters		<ul> <li>Instantly absorb excess oil and eliminate shine and perspiration without disturbing makeup</li> <li>Removes shine so makeup stays fresh throughout the day</li> </ul>	When Needed	\$6.00

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Night Restore And Recover Complex  For Either Dry/ Normal or Combination/ Oily Skin Types	Combination/Oily  Combination/Oily  Dry/Normal	Suitable for Sensitive Skin     Fragrance-free     Oil-free     Non-comedogenic     Dermatologist-tested     Help your skin recover from damage that happened today, while strengthening it against what it will face tomorrow. Formulated to restore skin's youthful appearance as it helps fortify the skin matrix, reducing the visible signs of premature aging, night after night. Skin feels firmer in areas prone to sagging and appears lifted from within. Formula contains our patent-pending Acai Berry extract.     It activates collagen production     It targets the skin matrix     It restores the skin barrier     It helps skin recover from daily damage.	Apply after TimeWise® Night Solution and before TimeWise® Age-Fighting Moisturizer.      TimeWise® Age-Fighting Moisturizer.	\$40.00

Name of Product	Product	Product Description Features and Benefits	Order of Application	Price
Visibly Fit Body Lotion	MARY KAY  Manager  Ma	Skin will appear firmer and smoother with regular use.     Helps even skin tone, minimize fine lines and reduce crepiness.     Improves skin clarity, firmness, elasticity and texture.     Exclusive, patented complex.*	When needed	\$22.00
Target-Action Toning Lotion	MARY KAY  THE THE PARTY HAY	Suitable for Sensitive Skin     Clinically tested for skin irritancy and allergy     Oil-free     Dermatologist-tested     Formulated to fortify skin's support structure, helping to firm, tone and tighten.     Formulated to help energize skin cells for optimal performance.     Formulated with antioxidants to minimize damage from UV exposure. Six sources of antioxidants give skin a muchneeded abundance of protection from environmental stressors.     Formulated to hydrate skin for 24 hours.	Gently massage into skin over entire body, avoiding the face.     Use morning and evening.	\$28.00
Hand and Decollete Cream	MARY KAY  Sopolar Superior Sup	<ul> <li>Suitable for Sensitive Skin</li> <li>Clinically tested for skin irritancy and allergy</li> <li>Fragrance-free</li> <li>Oil-free</li> <li>Non-comedogenic</li> <li>Dermatologist-tested</li> <li>Minimizes the appearance of crepiness and helps skin look firmer.</li> <li>Hydrates and supports the skin barrier, helping to reduce the appearance of fine lines and wrinkles.</li> <li>Helps reduce the appearance of dark spots.</li> <li>Protects against UV damage.</li> </ul>	Apply liberally and as often as necessary after using cleanser and prior to sun exposure.	\$18.00