

# It's MY Time to Shine in 2009!!

## How I'll POWER UP My BEST YEAR EVER!!

**My Sparkling Visions for 2009 I'll Accomplish:** \_\_\_\_\_

→ My BIGGEST Move-UP Goal is \_\_\_\_\_ by \_\_\_\_\_!!

→ I'M A ★ STAR ☆ !! This quarter I'll be a \_\_\_\_\_ Shining Star!!

→ My Monthly Goals: New Faces \_\_\_\_\_ Weekly Retail Sales \$ \_\_\_\_\_

Guests/Interviews \_\_\_\_\_ New Recruits \_\_\_\_\_ Wholesale Order \_\_\_\_\_

### Power Start Hostesses

*Power Start minimum = Hostess +2 guests (over 18) - \$200 sales*

	Date	Name	# Guests	\$ales	Sets	Bookings	Interviews	Recruits
1								
2								
3								
4								
5								
6								
7								
8								
9								
10								
		<b>Totals</b>						

### Customer Sales Tracking

Date	Name	Phone	\$ales	Book	Share	Date	Name	Phone	\$ales	Book	Share
	1						16				
	2						17				
	3						18				
	4						19				
	5						20				
	6						21				
	7						22				
	8						23				
	9						24				
	10						25				
	11						26				
	12						27				
	13						28				
	14						29				
	15						30				
	<b>Totals</b>										

## **My Future Team at a Glance**

Prospect's Name	Phone	Customer?	Packet Given/Sent?	Interviewed	Post Card	Guest	Layering Notes	Hot	Warm	Cold	Order Amt
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											



## **My Team at a Glance**

Name/Cons #	Phone	Active	Whls. Order	Seminar Qualified	Star	New Recruits	Career Level
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
<b>My TOTALS</b>							
<b>Seminar Totals</b>							

SEMINAR 2009



## ★Star Consistency Challenge ★

<b>\$7200</b> <b>Sapphire</b> Complete	<b>\$9600</b> <b>Ruby</b> Complete	<b>\$12,000</b> <b>Diamond</b> Complete	<b>\$14,400</b> <b>Emerald</b> Complete	<b>\$19,200</b> <b>Pearl</b> Complete
--	--	---	---	---

## MONTH OF \_\_\_\_\_ Quarterly Credit 2008-2009 Quarters

Achievement Category	1	2	3	4	Year End Total
Contest Credit					
Star Earned					

## Queens Court of Retail Sales

\$36,000 Retail production from July 1, 2008 - June 30, 2009

Shade in blocks as you achieve your goals.



\$1000	\$10000	\$19000	\$28,000
\$2000	\$11000	\$20000	\$29,000
\$3000	\$12000	\$21000	\$30000
\$4000	\$13000	\$22000	\$31,000
\$5000	\$14000	\$23000	\$32,000
\$6000	\$15000	\$24000	\$33,000
\$7000	\$16000	\$25000	\$34,000
\$8000	\$17000	\$26000	\$35,000
\$9000	\$18000	\$27000	\$36,000

## Queens Court of Sharing

At least 24 new qualified\* personal team members July 1, 2008 - June 30, 2009

Name	Initial Order	Date Qualified	Name	Initial Order	Date Qualified
1			13		
2			14		
3			15		
4			16		
5			17		
6			18		
7			19		
8			20		
9			21		
10			22		
11			23		
12			24		

## 2008 Bee Focused Challenge –

12 NEW Qualified Recruits 7/1/08 – 12/31/08

16 NEW Qualified 7/1/08 – 2/29/09

Have 24 Qualified by 7/1/08 – 6/30/09

\*A qualified new personal team member is one whose Independent Beauty Consultant Agreement and a minimum of \$600 in wholesale section 1 orders are accepted by the Company during the contest period. The same rules for the maximum number of new team members in a month as for the Queen's Court of Sharing apply.

\*\*A maximum of 13 new actual team members in any calendar month may count toward the 24 required. A new team member who becomes qualified will count toward the monthly maximum of 13 in the month her signed Independent Beauty Consultant Agreement is received and accepted by the Company, not the month she becomes qualified.

