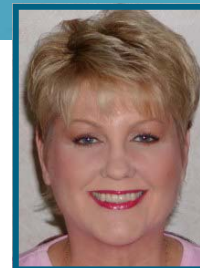
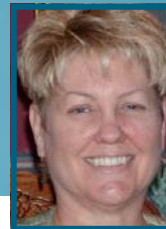


Extreme MAKEOVER



Hostess Contest

December 1st through March 15th

Highest Hostess will win **\$100 Cash!**

PLUS...

All Hostesses who qualify with a \$500 Mary Kay party
will receive an

Extreme Makeover!!

Hair Makeover!!

Makeup Makeover!!

Nail Makeover!!

Massage!!

Wardrobe Makeover!!

Etiquette Makeover!!

Personal Style Makeover!!

**Extreme Makeover Pampering Day
Saturday, April 1 in Salina, KS**

What a special day for all Hostesses with \$500 in accumulated sales from December 1st through March 15th! Consult with a fabulous hair stylist on a style for your face shape—will you allow her to style it? Receive a total makeup makeover including contouring and highlighting, and learn the best eye colors for your coloring. You'll get a manicure, and if you're the highest hostess, you'll get a pedicure, too! A massage! Awwww!!! How about learning what colors of clothing and what styles look best on you? Then step over to the Etiquette Makeover! You don't need to be a "Hilton" to get etiquette training! And learn to walk, sit, and stand like a model! Then, you'll want to stop at the Personal Style Makeover station for a private consultation to learn to be the best you can possibly be!

Here's How You Can Win The Cash and The Extreme Makeover!!

1. Each hostess whose class totals \$500 or more will be invited to the **Extreme Makeover Pampering Day** to be held on Saturday, April 1st.
2. The highest hostess of all will win **\$100 cash** and a **Spa Pedicure** at the Extreme Makeover Pampering Day.
3. Door prizes will be drawn throughout the day! One chance for every \$100 sold at her class and in outside orders.

Hostess Rules:

1. Each Hostess may have as many classes and get as many outside orders and purchase as much product personally as she wishes until March 15th. *All hostesses must have held at least one class during the contest period.* (A "class" consists of a minimum of 2 guests other than the Hostess and there must be at least \$100 in sales. The product demonstration must have an opening, a body, and a closing.)
2. The #1 Hostess with sales over \$500 present at the Extreme Makeover Pampering Day will receive **\$100 cash!**
3. If a Hostess lives over one hour away, she does not have to be present to win the money, as long as someone 18 years old or older is present to represent her (and the substitute may have the extreme makeover session!) In the event of an emergency, a Hostess may send someone in her place. (A death in the family or a serious personal illness constitutes an emergency.)
4. Hostesses under 18 years of age may earn the cash and the Extreme Makeover, as long as they are present at the Extreme Makeover Pampering Day with an adult family member or friend 18 years or older.

Consultant Rules:

1. Entry fee is \$15 per consultant and is due no later than December 31st. This enters the Consultant and all her Hostesses. The entry fee increases to \$20 on January 1. New Consultants joining the company after the contest begins, may enter by paying the \$15 fee.
2. Weekly summaries must be turned in to your Director each week and wholesale orders should reflect a 50% reinvestment of her retail sales during the contest period.
3. The #1 Consultant with sales over \$3000 present at the Extreme Makeover Pampering Day will receive a gift certificate for dinner for two.
4. If a Consultant lives over one hour away, she does not have to be present to win.