

13 Weeks of Trainings and Systems

1st Week of 1st Month:	Booking and Coaching Spiral Notebook Hostess Packages Booking Spiral BATH
2nd Week of 1st Month:	Time and Money Management Weekly Plan Sheet (Check their Sprial) Business Tracking Sheet (60/40)
3rd Week of 1st Month:	Team Building MRSCAB Book Difference in Director Checks
4th Week of 1st Month:	Packing and Paperwork Show Packing for 6 person Class/Pedicure Class Weekly Accomplishment Sheet/Weekly Plan Sheet Pro Pay
1st Week of 2nd Month:	Booking and Coaching Advanced Leading Gathering Coaching Show Advanced Thank you and Surveys Referral sheet (Tic Tac Toe or other) Pre-profiling
2nd Week of 2nd Month:	Time and Money Management Double booking Goal Setting (Building your Dream Account)
3rd Week of 2nd Month:	Team Building Recruiting Package 6 Avenues of Income
4th Week of 2nd Month:	Packing and Paperwork Customer File Setup 2+2+2 PCP
1st Week of 3rd Month:	Booking and Coaching Booking Blitz Booking Spiral
2nd Week of 3rd Month:	Time and Money Management Combining Team Building and Selling Building a \$10,000 Production Month
3rd Week of 3rd Month:	Team Building Recruiter Responsibilities
4th Week of 4th Month:	Packing and Paperwork Monthly Organization Checklist Customer Tracking Booking (1-31 and Jan-Dec)